CITY OF SANTA ANA
FISCAL YEAR 2015-2016
PROPOSED BUDGET
PRESENTED BY: DAVID CAVAZOS, CITY MANAGER

JUNE 2, 2015
AGENDA

• City Manager’s Budget & Economic Conditions Overview
• Trial Budget & Community Budget Hearings
• FY 2014-15 Year-End Projections
• Fiscal Year 2015-16 Proposed Budget
• Capital Improvement Program
• Fiscal Year 2015-16 Adopted Budget Calendar
• Next Budget Calendar Steps
CITY MANAGER’S BUDGET & ECONOMIC OVERVIEW

• 8.8% growth in Top 6 Revenue Sources over a 3-Year period
  – $147.6M (Projected FY 14/15) vs. $135.6M (FY 12/13)

• 11.5% Sales Tax growth over a 3-Year period
  – $43.6M (Projected FY 14/15) vs. $39.1M (FY 12/13)

• 17.3% Hotel Visitors Tax growth over a 3-Year period
  – $8.8M (Projected FY 14/15) vs. $7.5M (FY 12/13)

• Assessed Property Values have increased by 8.5% over a 3-Year period
  – $20.4B (FY 14/15) vs. $18.8B (FY 12/13)

• 41.5% growth in Building Valuation
  – $205.0M (Projected FY 14/15) vs. $144.8M (FY 12/13)

• Unemployment rate has significantly declined
  – 5.0% (Mar 15) vs. 13.0% (Mar 09)

“Advancing in all key areas”
Projected $55.3M Ending Fund Balance at June 30, 2015

Pending Year-End closing & Account Reconciliation: August-October
FY 14-15
PROJECTED YEAR-END SURPLUS
TOTAL GENERAL FUND

<table>
<thead>
<tr>
<th></th>
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<tr>
<td>Total Revenues*</td>
<td>$208,918,360</td>
<td>$215,691,000</td>
<td>$6,772,640</td>
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<td>Total Expenditures*</td>
<td>$208,918,360</td>
<td>$204,684,000</td>
<td>$(4,234,360)</td>
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Projected Year-End Surplus: $10-$12M
FY 2014-15 Surplus Council Consideration

• Deferred Maintenance, Capital Improvement and Information Technology

• General Plan/Zoning Code Update and Strategic Visioning/Branding Plan

• Maintain 20% General Fund Reserve level
## FY 14-15
### TOP 6 REVENUE SOURCES
#### YEAR-END PROJECTIONS

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<td><strong>TOTAL</strong></td>
<td><strong>$143,580,000</strong></td>
<td><strong>$147,476,534</strong></td>
<td><strong>$3,896,534</strong></td>
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“Sales Tax Forecast deserves Bull’s-eye award!”
FY 15-16 BASELINE BUDGET ASSUMPTIONS

- $2.5M for the recurring implementation of the Strategic Plan
- COPS grant 2nd Year allocation
- Additional Planning & Building staff-$1.1M
  - 4 Building Inspectors/1 Permit Processor-$565k
  - 3 Senior Plan Check Engineers/1 Senior Plumbing-Mechanical Systems Specialist-$600k
- No cuts to programs or services
- Medical Marijuana Dispensaries (MMD) Enforcement Plan
Includes revised annualized health insurance rates of 7% ($12.4 million)

Includes FY 15-16 actuarial PERS rates:

- Safety: 46.5%
- Miscellaneous: 28.5%

(Total Pension Costs, Safety & Miscellaneous, - $18.8 million)

Recommended Cost of Living Adjustment to be included in FY 15-16 Budget

- Process Steps:
  - Council Approval of Compensation Package
  - Determine final compensation & benefits for each bargaining group & associated General Fund Departments
  - Amend proposed or amend adopted budget
Direct staff to include $2.55 million in Expenditures & $2.55 million corresponding revenues in City’s proposed FY 15-16 budget. (Simple majority vote)

Approximately $7.55 million over two fiscal years $^1,^2$

$^1$General Fund Only
$^2$Pension and Health Insurance costs are included in proposed FY 15-16 budget

Recognize expenditures & revenues after budget adoption and conclusion of negotiations.

(Requires Appropriations Adjustment & supermajority vote)

Non-General Fund salary increases are included within the proposed FY 15-16 Budget
City Charter Requirement
(Santa Ana City Charter)

Sec. 604 - Budget Preparation by the City Manager. In preparing the proposed City budget, the City Manager shall review the financial plans submitted, hold conferences thereon with the office, agency and department heads, respectively, and revise such plans as he may deem advisable.

Sec. 605 – Submission to the City Council. On or before the fifteenth (15th) day of June of each year, the City Manager shall recommend and submit to the City Council a proposed budget for the next ensuing fiscal year and a proposed appropriation ordinance as prepared by him.

Sec. 607 – Further Consideration and Adoption. On or before the thirty-first (31st) day of July the City Council shall adopt the budget with revisions, if any, by the affirmative votes of at least a majority of its members. Upon final adoption, the budget shall be in effect for the ensuing fiscal year.
General Fund Budget Policy Directives:

“It shall be established that a balanced budget will be presented annually to the City Council for adoption. A balanced budget will be defined as ongoing recurring operating revenues matching ongoing recurring operating expenditures including debt service.”

“One-time or term specific funding can only be used to match one-time non recurring expenditures, term specific projects and programs, as well as capital expenditures.”
FY 2015-16 PROPOSED BUDGET

GENERAL FUND BUDGET: $225.15M

BALANCED BUDGET!!!

*Includes Non-Departmental, City Attorney’s Office, Bowers Museum, HR, City Manager’s Office, Community Development, Clerk of the Council, & Legislative Affairs
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FUNDING RECOMMENDATIONS

FY 15-16 Trial Budget:

- 7 Police Officers $500k
- Upgrade of Police Equipment $100k
- Purchase of Additional Library Materials $200k
- Expansion of Library Hours $83k
- Zoo Master Plan Development $125k
- City Sponsored Events $140k
- Fields, Lighting & Facilities $150k
- Deferred Maintenance* $400k
- Code Enforcement Technological Improvements $125k
- Safe Mobility Program $500k
- Council Liaison $140k
- Funding to support Econ. Dev. & Neigh. Improv. $250k
- Audit Program $140k
- Funding for Neigh. Assoc. $52k
- Civic Center Capital Projects $225k
- Ongoing IT Assessment $150k

* Non-General Fund

Trial Budget Adjustments:

- Additional funding to purchase E-books $22k
- Additional funding for Neigh. Assoc. $18k
- Staffing for Body Camera Program $200k
- Additional Recreation Classes $165k
- Youth Commission $25k
- CERT Program/Emer. Mgmt. $65k
- Joint Use-Def. Maint. $75k
- Removal of Council Liaison $(140k)

Funded by removal of Council Liaison
TRIAL BUDGET & COMMUNITY BUDGET HEARINGS

Continued public input through Community Budget Hearings (April-May)

- Conducted Budget Hearings
  - Approx. 150 attendees
  - 40+ Speakers/Comment cards
    - 38% Public Safety topics
    - 20% Roadway Improvements/CIP
    - 8% Parks & Recreation topics
    - 8% Funding for deferred maintenance
    - 8% Miscellaneous topics
    - 5% Zoning & ordinance topics
    - 5% Orange County Fire Authority
    - 5% Strategic Plan
    - 3% Housing topics

“Community Input on Trial Budget”
## Funding Recommendations

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<th>FY 15-16 Proposed Budget:</th>
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<tr>
<td>• 7 Police Officers $500k</td>
<td>• Safe Mobility Program $500k</td>
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<tr>
<td>• Upgrade of Police Equipment $100k</td>
<td>• Funding to support Econ. Dev. &amp; Neigh. Improv. $250k</td>
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<tr>
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<td>• CERT Program/Emerg. Mgmt. $65k</td>
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<tr>
<td>• Youth Commission $25k</td>
<td>• Joint Use-Deferred Maint. $75k</td>
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</table>

* Non-General Fund
FY 15-16 Deferred Maintenance Projects

- Total of $400k allocated for Deferred Maintenance:
  - $130k-Roof restoration of the Corporate Yard
  - $100k-Address various park facility deferred maintenance
  - $60k-Fire station improvements
  - $40k-Front door upgrades to be ADA compliant & exterior painting of the South West Senior Center
  - $40k-Rebuilding of air handler at New Hope Library
  - $30k-Install commercial commodes & exterior painting of the Corbin Center
CAPITAL IMPROVEMENT PROGRAM

Presented by:
Fred Mousavi
Executive Director of Public Works
CAPITAL IMPROVEMENT PROGRAM (CIP) $68,074,534

Street Improvements $15,979,653
Traffic Improvements $11,663,000
Utility / Drainage / Lighting $32,219,849
City Facilities $8,212,032

24% Street Improvements
17% Traffic Improvements
47% Utility / Drainage / Lighting
12% City Facilities
STREET IMPROVEMENTS
$15,979,653

Planning
4 – Projects
$1,150,000
- Non-Motorized Connectivity
- Citywide Study
- Pavement Management
- Project Development
- Right-of-Way Management

Roadway Improvements
10 – Projects
$12,218,393
- Alley Improvements
- Arterial Preventative Maintenance
- Arterial Street Rehabilitation:
  - Bristol: 17th to Santa Clara
  - Edinger: Raitt to Pacific
  - Fairview: Alton to Segerstrom
  - Lawson: Memory to NCL
- Local Preventative Maintenance
- Residential Street Repair
- Warner Industrial Community Pavement Improvements
- Fairview Bridge and Street Improvements

Sidewalk/Streetscape
4 – Projects
$2,611,260
- Omnibus Concrete
- Edinger Ave Landscape Improvements
- Willits Sullivan Community Beautification
- Non-Motorized Connectivity Citywide Improvements
TRAFFIC IMPROVEMENTS
$11,663,000

Planning
6 – Projects
$940,000
- Bike Lane Project Development
- Citywide Speed Limit Study
- Complete Streets Plans
- Safe Mobility Santa Ana
- Traffic Management Plans
- Traffic Safety Project Development

Traffic Signal
1 – Project
$260,000
- Westminster Ave / 17th St Corridor Traffic Signal Synchronization

Mobility/Safety
9 - Projects
$9,463,000
- Safe Routes to Schools
  - Heninger Elementary
  - King Elementary
  - Monte Vista Elementary
  - Washington Elementary
- Bike Lanes - Newhope, Civic Center & Grand
- Bishop/Pacific/Shelton Bike Boulevards
- Maple Bike Trail Safety Enhancements
- South Main Corridor Improvements

Streetcar
$1,000,000
- Continue partnership with OCTA
- Design Oversight
## Public Utility / Drainage Improvements

### $32,219,849

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<thead>
<tr>
<th>Category</th>
<th>Projects</th>
<th>Costs</th>
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<td>Water Improvements</td>
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<td>Facility Improvements</td>
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<td>Street Light Improvement</td>
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<tr>
<td>Drainage/Water Quality Projects</td>
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<td>$1,190,619</td>
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- **Sewer Main Improvements**
  - Columbine
  - Warner Industrial Park
  - Parton, Garnsey, Van Ness, 15th Streets
  - Citywide Sewer Main Improvements
  - Sewer Main Repairs & Replacements

- **Water Main Improvements**
  - Bristol Phase 3B
  - Warner Industrial Park
  - S. Bristol
  - Neighborhood Water Main Projects
    - Centennial
    - Riverview
    - West Grove Valley
  - Advanced Meter Infrastructure

- **SA-5 MWD Turnout Vault Relocation**
- **Segerstrom (San Lorenzo) Sewer Lift**
- **S. Station Perimeter Wall**
- **Well No. 32 Rehabilitation**
- **Walnut Pump Station**

- **Perform study and formulate plan to perform a Citywide LED conversion**

- **Drainage Master Plan Supplement**
- **First St. Undercrossing Lift Station**
- **Residential Catch Basin Connector Pipe Screen Installation**
- **Santa Ana Delhi Channel Diversion**
- **Morrison Park LID**
CITY FACILITIES
$8,212,032

Transit Facilities
2 – Projects
$958,519
- Safe Transit Stops
- SARTC ADA Improvements

Recreation Improvements
9 – Projects
$3,091,583
- Playground Equipment:
  - Centennial Park
  - Delhi
  - Lillie King
  - Madison
  - Rosita
  - Thornton
- Dan Young Soccer Complex – Turf
- Pacific Electric Park Improvements
- Memory Lane & Santa Ana River Park Site

Park Facilities
6 – Projects
$2,036,930
- Centennial Lake Circulation Study
- Sandpoint Paseo Security Lighting
- Santa Ana Stadium Structural Repairs
- Santiago Park Gas House Landscape
- Thornton Park Electrical / Restroom / Lighting
- Plaza Santa Ana Restroom

Zoo Facilities
2 - Projects
$2,125,000
- Amazon's Edge Giant River Otter
- Master Plan
FEATURED PROGRAMS

PMP Program $200,000
- Pavement Management Program
- Develop Funding Plan to Eliminate Backlog
  - Arterial Street Backlog: $63 million
  - Residential Street Backlog: $41 million
  - Industrial Street Backlog: $25 million
- Preserve Funding to Maintain Improved Streets

SMSA Program $780,000
- Safe Mobility Santa Ana
- Address Transportation System Safety
  - Analyze Traffic Collisions
  - Identify Contributing Factors
  - Recommend Improvements
  - Develop Cost Estimates
  - Prioritize Improvements
  - Fund Initial Projects

Street Light LED Conversion $85,000
- Purchase Street Lights from SCE
- Finance Through Reduced Rate Savings
- Replace with LED
- Lower Energy Consumption and Cost
- More Responsive Maintenance

Assessment District $6,000,000
- Consistent with PMP
- Creative Financing Option
- Warner Industrial Community
- Funding Plan for Backlog on Industrial Streets
SAFE MOBILITY SANTA ANA (SMSA) $780,000

$500,000 from General Fund to be allocated for priority projects identified by the SMSA Study

**Allocation of Space**
- Curb extensions at crossing
- Painted and elevated cross walk
- Refuge medians
- Bike lane striping

**Example Improvements:**

**Reallocation of Space**
FUTURE OPPORTUNITIES
$721,155,775

Street Improvements
$554,379,375
- Pavement Rehabilitation
  - Alleys
  - Arterial Streets
  - Neighborhood Streets
  - Industrial Streets
- Street / Bridge / Grade Separation Improvements & Widening Projects

Traffic Improvements
$4,912,000
- Traffic Planning
- Traffic Signal
- Safety / Mobility

Utility / Drainage / Lighting
$102,603,500
- Facility Improvements
- Sewer Improvements
- Water Improvements
- Citywide Storm Drain Improvements
- Water Quality Improvements
- Street Light LED Conversion

City Facility Improvements
$59,260,900
- Transit Facilities
- Park Facilities
- Public Safety Facilities
- General Municipal Facilities
October 29, 2014
Sunshine Ordinance Budget

February 19, 2015
Com-Link Meeting

March 17, 2015
City Council Meeting Trial Budget & CIP

March 26, 2015
Com-Link CIP Presentation

April 2, 2015
Development & Transportation Committee

April 2, 2015
Community Budget Hearing (Casa de Santiago)

April 13, 2015
Planning Commission Presentation

April 16, 2015
Community Budget Hearing (John Adams Elementary School)

April 23, 2015
Com-Link Trial Budget & CIP

April 28, 2015
Community Budget Hearing (Newhope Branch Public Library)

May 19, 2015
City Council Draft Budget & CIP

May 27, 2015
Community Budget Hearing

June 16, 2015
City Council Final Budget & CIP
# CIP Project Tracking

## Public Works Agency Project Schedule

**March 2015**

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<tr>
<th>ID</th>
<th>Project Number</th>
<th>Project Type</th>
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<th>Current Budget</th>
<th>2015</th>
<th>2016</th>
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<th>2018</th>
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<td>Sewer Main Repairs and Replacements</td>
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### Design

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FY 15-16
Adopted Budget Calendar

December 2, 2014
Adopted FY 15-16 Budget Calendar

April, 2015
Preliminary Seven-Year CIP presented to Development & Transportation Committee

January 23, 2015-February 17, 2015
Departmental Budget Meetings with Budget Team

May 2015
City Council one-on-one Meetings

February 17, 2015
Adopted One-Year Forecast & Four-Year Projections

May 19, 2015
City Manager's Proposed FY 15-16 Budget Work-Study Session

March 17, 2015
City Manager's Trial Budget Presentation

June 2, 2015
Tentative Budget/CIP Ordinance Adoption

March 30, 2015
Sunshine Ordinance Budget Outreach

June 16, 2015
Final Budget/CIP Ordinance Adoption

April-May 2015
Community Budget Hearings

July 1, 2015
Start of the New Fiscal Year
Next Budget Calendar Steps

June 16, 2015
Final Budget/CIP Ordinance Adoption
City Council Meeting

July 1, 2015
Budget Implementation

August/October 2015
City Council FY 14-15 Surplus Study-Session